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## GILMORE and JACOBOWITZ, LLP

*Attorneys at Law*

March 31, 2016

Dear Friends:

Some 35 years ago I began practicing law here in Beverly on Essex Street opposite the old Pisani's Market. In 1989 Lisa and I formed the firm that is, today, Gilmore and Jacobowitz, LLP. Since 1980 I have been privileged to be your lawyer, and I have cherished every moment of my service.

While I can, I want to try something different; I have decided to retire from the full-time practice of law in June 2016. Lisa will be continuing her work as a mediator in some fashion, and perhaps at Ellis Square. So, at the end of June "G and J," as we lovingly refer to our firm, will cease to exist.

One of my greatest concerns in making this decision has been the continuity of legal services for you and your family. I feel strongly that you should continue to receive excellent legal advice, and from someone who views the practice of law as I do – a noble profession designed to assist others in solving their legal and non-legal matters.

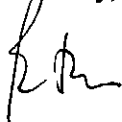
I am relieved to share that I found an excellent successor. Attorney Joblin C. Younger will be your lawyer upon my retirement. Joblin (pronounced: Biblical "Job" + "Lynn") is a young attorney (but not too young, he's 36) with substantial experience in estate planning, trust and estate administration, probate litigation and taxation. He began his legal work as a paralegal in 2001, attended Suffolk University Law School while working full-time, and has been practicing law as a lawyer since 2010. Moreover, he earned a Masters in Taxation from Boston University School of Law. He has deep family roots on the North Shore, in-fact, he was born right here in Beverly and can trace his family roots many generations here (Cohn, Younger, Maihos, Ingalls, and Collier). I have no doubt that if you choose to entrust him with your legal work, as you did with me, you will be extremely satisfied.

We are holding "open houses" to introduce him to you on May 11<sup>th</sup> and June 8<sup>th</sup> between 4:00 PM and 7:00 PM. You're invited! I hope that you will take advantage of these opportunities to meet Joblin and a few members of his family. I trust you will enjoy getting to know him as much as I have.

If we are holding any of your files or documents, they will be entrusted with Joblin unless I hear otherwise from you. As with all legal files and documents, you own them, and you can choose your own lawyer; if you would prefer, you can either pick up your files and documents here (please call ahead so we can have them ready for you) or you can arrange to have us mail them to you.

In any event, please accept my thanks for the confidence that you have shown in me over these many years, it has been an absolute pleasure to have worked with you. Please join me in welcoming Joblin C. Younger to the practice of law.

Sincerely,



Peter H. Gilmore

Lisa A. Jacobowitz